

3964 - German - Sales internship in Madrid

Location:	Madrid, Spain
Languages:	English (Intermediate) German
Fields:	Business
Extra benefits:	Salary of 400-500 €.

Description:

Our partner is a young business group that focuses strongly on the Research and Development in the field of marketing and communication. They are looking for active and dedicated interns to join their professional team in Sales Department for beauty products targeting both men and women. By being a part of this organization, you will have a precious opportunity to learn more about the most advanced techniques of sales and communication that they have implemented so far, not to mention practical experience in the industry of E-commerce.

Tasks:

- Contact with clients (B2C), email answering, Skype, phone calls, etc.
- Commercial support of every country
- Sales reports
- Sales control of ERP and online shop of the country
- Improvement proposals in order to boost sales in each country
- Telephone support B2B support and affiliation if necessary

Requirements:

- They are looking for candidates with a native language standard of German
- Spanish will be a plus
- Relevant study fields
- Strong communication and negotiation skills
- Prior experience is not compulsory but a plus

Internship hours:

40 hrs/ week

Remuneration:

40 hrs/ week, 400 euros per month or

20 hrs/ week, 200 euros per month

Depending on the profile the remuneration can be higher

Location: Madrid

3877 - German-Marketing and Sales internship in an educational company in Madrid, Spain

Location:	Madrid, Spain
Languages:	English (Intermediate) German
Fields:	Business, Digital marketing
Extra benefits:	Salary of 200-300 €.

Description:

Our collaborator is a language school who offers custom made educational programs to learn Spanish and maximise the students potential to develop personal skill-set or to travel the Spanish-speaking world with confidence. Located in one of the best locations in Madrid centre, it is a well-known education provider in the capital of Spain.

They are looking for intern to help their marketing department, and develop their network all over the world.

Main tasks:

Business development, looking for new opportunities with potential collaborators from their home country.

Arranging meetings and creation of corporate material for promotions.

Market research with the objective to arrange collaborations.

Implementation of marketing strategy in order to increase the number of inscriptions

Requirements

German to a native standard

6 months minimum

Benefits

Stipend: 300 € per month

Real possibilities to become a full time position after the internship.

Great learning environment, multilingual and multicultural.

Internship Schedule:

Monday to Friday from 9-16 or from 10-17

35 hours per week

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To apply, please go to <http://apply.spain-internship.com/>. Please write your university and coordinator name when applying.

3872 - Digital marketing and social media assistant internship in Madrid

Location:	Madrid, Spain
Languages:	English (Advanced)
Fields:	Digital marketing
Extra benefits:	Salary of 100-200 €.

Description:

About Us

Our collaborator is an amazing international digital agency based in Atocha, Madrid. With global clients and global vision, they know how to stand out, creating amazing products and features for their customers.

As a creative organization they have been working with almost any kind of customer, from small boutiques and companies to multinationals. They share a strong interest and passion for creativity being a focus to understand customer needs.

What you will do as an intern:

- managing activities within the marketing department.
- promoting our company Services
- developing the marketing strategy for the company in line with company objectives.
- sales activities.
- overseeing the company's marketing budget.
- creation and publication of all marketing material in line with marketing plans.
- planning and implementing promotional campaigns using google adwords, wordpress, facebook, twitter and social media as well as video campaigns on youtube etc.

Requirements:

- Degree in Business, Marketing, Market Research or similar.
- Good communication skills, verbal and written, in English
- English is a must.
- IT literate.
- Strong organization skills.
- Great attitude and eager to learn
- Basic or intermediate knowledge of Photoshop, In-Design, would be a plus
- Intermediate-Advance knowledge Microsoft Office and google suit.

What we can offer you:

- friendly atmosphere at a comfortable office with air conditioner.
- Working in an International Company
- Professional training

- 150 € per month, financial compensation.

Minimum duration: 3 months.

3824 - German- Revenue Internship in Barcelona

Location:	Barcelona, Spain
Languages:	English (Intermediate) German
Fields:	Communication / Journalism, Public Relations, Languages, Economics / Finance, Business

Description:

Our collaborator is an e-commerce company located in Barcelona which is renting hotel rooms and fully equipped meeting rooms. They are looking for different international profiles with high communication skills and accustomed to teamwork.

They are a young team, passionate about what they do, quick learners and achievers. They like crazy ideas and thinking big, and they love the startup life, that's why they are based in a start-up hub by the Barceloneta beach in Barcelona, surrounded of entrepreneurs, developers, digital marketers, skaters and surfers.

Tasks:

- Customer support: Create solid relationships with the clients (hotels) you talk to and help them in relation to the business model.
- Give training and welcome the new hotels.
- Search and optimize the availability of hotels on the website.
- Call hotels in search of availability and improvement of check ins and prices.
- Varied tasks and the opportunity to develop a wide range of skills in an innovative company.
- Call center support (management of reservations, calls or hotel modifications).
- Work as a team through the different internal departments in order to finish active processes in a productive and efficient way.

Requirements:

Excellent communication skills
Fluent in English and German
Minimum 4 months

Conditions:

Location: Barcelona
Remuneration: 450€ monthly, to be determined after interview with the company
Full time position

3778 - GERMAN - MARKETING & PRODUCT INTERSHIP IN AN E-COMMERCE COMPANY IN LLINAR DEL VALLES, SPAIN

Location:	Barcelona, Spain
Languages:	English (Advanced) German
Fields:	Digital marketing
Extra benefits:	Salary of 200-300 €.

Description:

Our collaborator is a young and dynamic team, passionate about their work and eager to overcome new challenges and achieve all the goals they set. They offer products oriented to health and well-being. They know what is important and they work together to achieve their goals day after day.

The company has a great growth of clients all over the world, with a considerable increase in its turnover in the last year and with an ambitious plan of expansion for the future.

Their main motivation is to continuously learn. They always have new challenges and new solutions that will make you grow.

Tasks:

- Reporting: Export and analysis of results
- Schedule Newsletters.
- Manage social networks.
- Support in the implementation of promotional campaigns via newsletter, web banners, etc.
- Definition of blog content.
- Creation of quality content.
- Management of SEO positioning.
- Register products on their website.

Requirements:

- Good command of German and fluent in either Spanish or English
- Able to get a training agreement
- Studies related to the position
- Minimum 5 months

Benefits:

225 euros net per month
Schedule: From 9-17 with 1-hour break, Monday to Friday
35 hours per week

Location:

Llinars del Vallès (you can reach their offices with a public transportation from Barcelona center)

3634 - Guest Relations - Reception internship

Location:	Malaga, Spain
Languages:	English (Advanced)
Fields:	Events, Languages, Hospitality / Tourism
Extra benefits:	Salary of 400-500 €.

Description:

Our collaborator is a luxury rental accommodation in Marbella. Considering it one of the top sunny destinations in Spain, the company believes a great rental should take back to genuine customer service, high-end properties and real locals living next door.

We are looking for a warm welcome, a happy smile, a positive attitude, a pro-active person who is passionate about delivering excellence in guest service. If you are looking for a unique opportunity to develop your professional skills in hospitality, then this company is your best option.

Responsibilities

- In charge of the guest relation since a reservation is confirmed until the departure.
- Send guests pre-arrival information and assist them with any need/doubts they may have via email, telephone, and WhatsApp.
- Coordinate check-ins at our office or in the house and make sure all information is well delivered and explained.
- In communication with housekeeping/maintenance to control those properties are clean/well prepared when the new guests are coming.
- In charge of keys collection and track the keys report guaranteeing all keys are controlled.
- Follow up daily calls and emails. Provide an answer within 24 hours.
- Responsible for the closing cashier
- Being knowledgeable of information on the properties and surrounding areas

Requirements

- Related studies or previous experience in the hospitality and tourism industry
- High level of English is a must
- Other languages as an asset
- Strong communication skill, pro-active, customer service oriented
- Driving license is essential (for our scooter)
- Professional appearance and manner
- Minimum 5 months internship

Internship benefits

400 € per month

Internship hours

40 hours per week changing schedules

Location

Puerto Banús, Marbella