Junior consultant in international trade (German native)

Where: **Barcelona, Spain**

When: **From May onwards**

Duration: **3-6 months**

Small businesses need to think and act internationally, if they want to prosper and grow; in order to think big, there are consultancies formed by professional experts who help them expand abroad by offering comprehensive advice based on consolidated knowledge.

This company offers consulting in export, marketing, expansion, human resources, strategy etc. to help Spanish small and medium sized companies increase their presence and turnover outside national confines.

> Please ask your university/ school whether they are willing to sign an internship agreement.

Tasks:

As a junior consultant you will participate in opening of new markets and doing follow-ups of clients from the biggest European countries.

- Search for potential clients, distributors, and sales agents in the destination country
- Perform commercial prospection calls in various languages
- Support in externalized export departments management
- Maintain relationships with clients / follow-up on orders / send catalogues and samples
- Create and maintain databases for the project development
- Prepare various documents in different languages (letters, catalogues, e-mails etc.)
- Choose commercial agents and negotiate with them
- Organize business trips and create visit programs and reports
- Translations
- Writing reports

We look for: A customer- and result-orientated person with knowledge of MS Office and previous experience in international business.

Studies: Business, International Trade, Marketing, Sales

Languages: **German** (native), Intermediate level of **English** and **Spanish**

We offer: A remuneration of **350€/month**

APPLY NOW! Code COME162-240. Don`t wait, send your CV to

praktikum@ies-consulting.es or register online: https://www.ies-consulting.eu/application-for-internship/

* Our recruitment process is free. We charge a fee only once the company accepts your application.

Sina Rapp
Human Resources
IES Consulting

ies CONSULTING

C/ Ávila 138
08018 Barcelona
Tel: ESP +34 93 178 59 66 GER +49 3021780023