



FOR THOSE WHO
DARE

Here is your home.

Working Student or Intern (M/F) Broker and MidCorp Business - Group Market Management & Distribution

Job Purpose/Role

Market Management & Distribution acts as the voice of the customer and with its close cooperation with other functions ensures that the customers' needs are reflected throughout every layer of the organization. In Market Management & Distribution we gather information on market trends, customer expectations and perspectives to define the Market Strategy, which reflects and holistically interlinks the Brand, Distribution, Offer and Service elements. Digitalization is the key enabler for all elements.

The purpose of Broker and MidCorp in Market Management & Distribution is to steer and shape the respective channel and customer segment globally. This includes defining methodologies for 'Go to market strategies', managing related projects and caring of community management. Additionally the function sets global standards for its focus topics to enable Allianz being the preferred partner for brokers and the MidCorp customer segment.

Key Responsibilities

The position provides you with the opportunity to work on projects and initiatives aimed at building Market Management and Distribution skills and expertise at Allianz. In more detail, this includes the following responsibilities:

- Help shape and build the broker channel community by contributing to the organization and content preparation of regular community meetings, including project and budget management e.g. workshops, Broker Community, etc.
- Facilitate internal broker channel online community e.g. postings, uploads, comments etc.
- Collect and analyze broker network data to further build and improve trusted relationships for Allianz
- Support creation and description of digital broker assets (e.g. training opportunities) and building the toolbox, by researching and creating the respective materials
- General support, e.g. preparation of top-management presentations, status reports, webinar facilitation, research etc.

Key Requirements/Skills/Experience

Qualification

- Currently enrolled in a Bachelor's or Master's program in business, marketing, or computer sciences, or another related field.
- Background or demonstrated interest in sales and digital solutions
- Proficiency in word processing, spreadsheet, and presentation creation tools, as well as Internet research tools

- Very good command of Excel and PowerPoint
- Excellent writing skills; previous research experience is a plus
- Fluent in English; other languages are desirable

The ideal candidate can demonstrate an organized approach to administration, ability to multi-task and prioritize, work on their own initiative and have excellent communication skills.

Key skills:

- Ability to work from own initiative and be proactive
- Ability to translate ideas and complex interfaces into creative formats
- Possess good communication skills and able to build strong client relationships



Additional Information

Start time and duration : March 2018, 6 months or more

Working student 20 hours/week (part-time)#Intern:38 hours/week (full-time)

Reference Code

AZSE-5220021-2

Allianz is the home for those who dare – a supportive place where you can take the initiative to grow and to actively strengthen our global leadership position. By truly caring about people – both its 85 million private and corporate customers and more than 142,000 employees – Allianz fosters a culture where its employees are empowered to collaborate, perform, embrace trends and challenge the industry. Our main ambition is to be our customers' trusted partner, instilling them with the confidence to grow. If you dare, join us at Allianz Group.

Allianz SE is the global headquarters of the Allianz Group. Our employees reflect the Group's geographic and functional diversity. Located in Munich, Allianz SE provides the perfect opportunity to start or continue with your international career.

Please submit your complete application documents (incl. CV, certificates, references and motivation letter)

We are looking forward to receiving your application on www.allianz.com/careers.

Allianz SE is committed to employment equity and therefore welcomes applications from men and women regardless race or ethnicity, age, nationality, religion, disability, sexual orientation or philosophy of life.

Allianz SE
München