

Building adaptive capacity: The role of advanced analytics in risk management

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Background of this study

MANAGEMENT | STRATEGY |

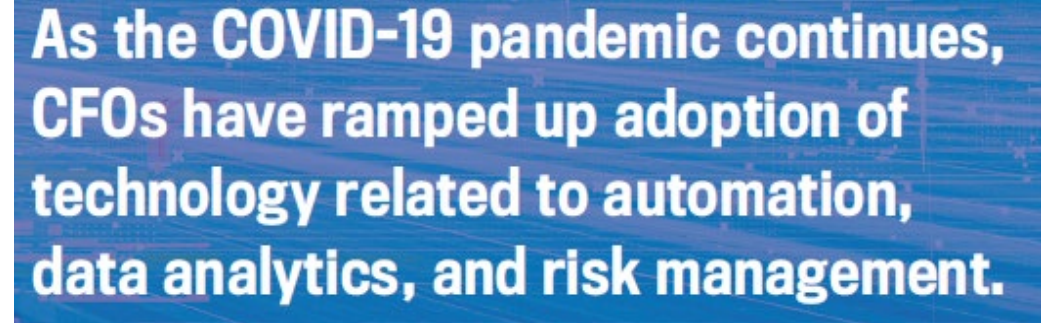
STRATEGIC RISK IN THE NEW NORMAL

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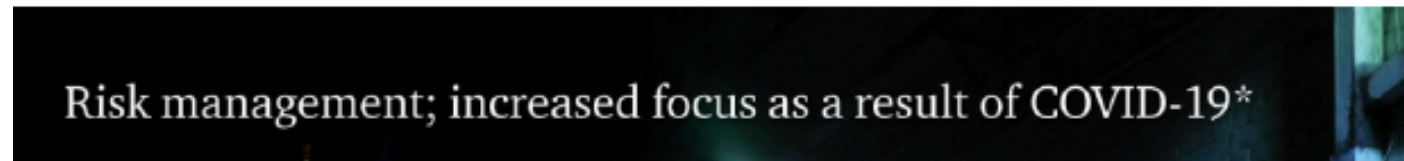
December 1, 2021



Gartner, 2020



Strategic Finance, 2022



PWC, 2021

Organizations must **understand the strategic and business (emerging) risks** that organizations face today if they are to help them **maintain operational resilience** in today's fast-changing complex environment.

ACCA, 2021

“ Implementing business intelligence (BI) and data & analytics (D&A) means shifting from tactical data delivery to strategically filtering and extracting value from financial and operational data, then converting it to meaningful information that supports business decisions. ”

KPMG, 2015

The relevance of adaptive capacity for today's organizations

Adaptive capacity is...

- A major facet of **organizational resilience** (Friedman et al. 2016)
- the ability to adjust and respond to **external changes and turbulence** in its respective industry (Carmeli & Scheaffer 2008, Staber & Sydow 2002)
- promoted by certain **tangible** and **intangible assets** including **risk management strategies** and strong **organizational values** (Williams et al. 2017, Luthans & Youssef 2007, Youssef & Luthans 2005)
- a related concept to dynamic capability (Zahra & George 2002, Teece, Pisano, & Shuen, 1997)

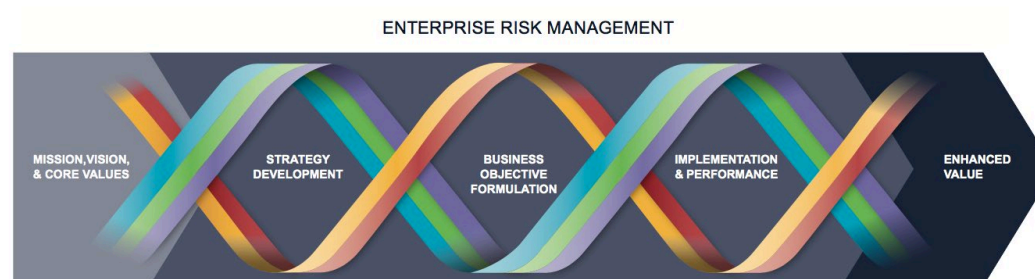
The role of advanced analytics in risk management

- Advanced analytical tools can support risk management in providing information for **decision making and control** (Rikhardsson & Yigitbasioglu 2018, Jullens 2020, PWC 2021)
 - Improving **predictability** and accuracy of forecasts
 - Increased **information content** of data used for risk identification and assessment
 - Integration into planning scenarios (**strategic planning** as platform)
 - Reducing **compliance** burden (e.g., predictive monitoring systems)
 - Efficient customer, vendor, third-party screening
 - Supporting supply chain integrity

*Advanced analytics procedures include the **use of advanced methods, such as big data and predictive analytics, data/text mining, machine learning, simulations, etc.**, for the purpose of **analyzing structured and unstructured data** to gain better and deeper insights into the **future performance***

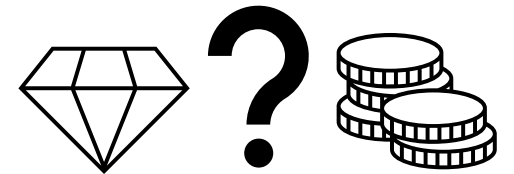
Integrating risk information into strategic planning

- Standard setters and practitioners emphasize the **importance of integrating risk information into strategy** (COSO 2017, Viscelli et al. 2017, Frigo & Anderson 2011)
- **Risk-based information** should be supportive in how to respond to emerging (strategic) risks and opportunities (Sax & Anderson 2019)
- Risk management can benefit from **timely and relevant data**



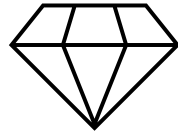
The interdependence of advanced analytics in RM and strategic integration

- *Strategy integration of risk information and advanced analytics in risk management* are both about **reducing uncertainty** and **enhancing the understanding** of the business environment
- Strategy integration of risk management is a **difficult endeavor** (Widener 2007, Viscelli et al., 2017)
- Promised **benefits** from advanced analytics are **not always achieved**
- **Limited understanding of ...**
 - how to derive the value (Mazzei & Noble 2017, Côte-Real et al. 2017)
 - the **costs** associated with its use (Cappa et al. 2021)
 - unintended consequences (Rana et al. 2021)



RQ: Are advanced analytics in risk management and strategy integration complements or substitutes with respect to adaptive capacity?

The joint benefits and cost of the interdependence



- AA techniques can be **applied to planning scenarios** → *alternative risk information* (Mathrani & Mathrani 2013, Bronzo et al. 2013)
- Supports **monitoring** the changing risk profile and allows timely actions (Madni & Jackson, 2009)
- More objective and **less judgmental understanding** of these risks through targeted use of advanced analytics output (e.g., risk policies, tolerances)



- **Competition for management attention** and managerial processing capability (Widener 2007)
- Management preference to rely on their **experience** and **intuition** instead of advanced analytics tools → *algorithm aversion* (McAfee & Brynjolfsson 2012)
- Struggles with **embedding risk-related output** from advanced analytics into strategic processes (Rikhardsson & Yigitbasioglu 2018, Rana et al. 2020) → *information obesity, slowing down decision-making*

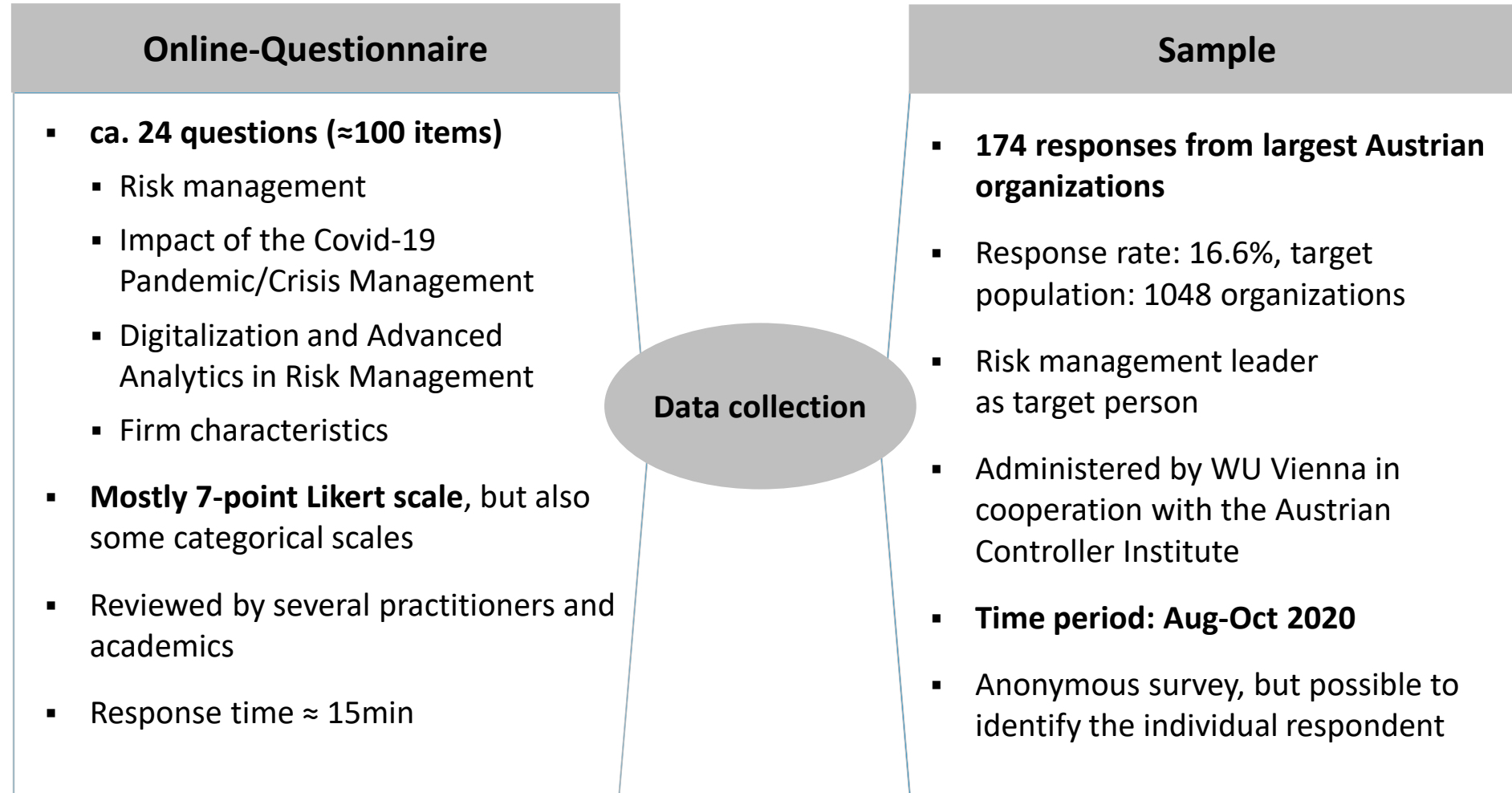
The role of top management in setting an advanced analytics strategy



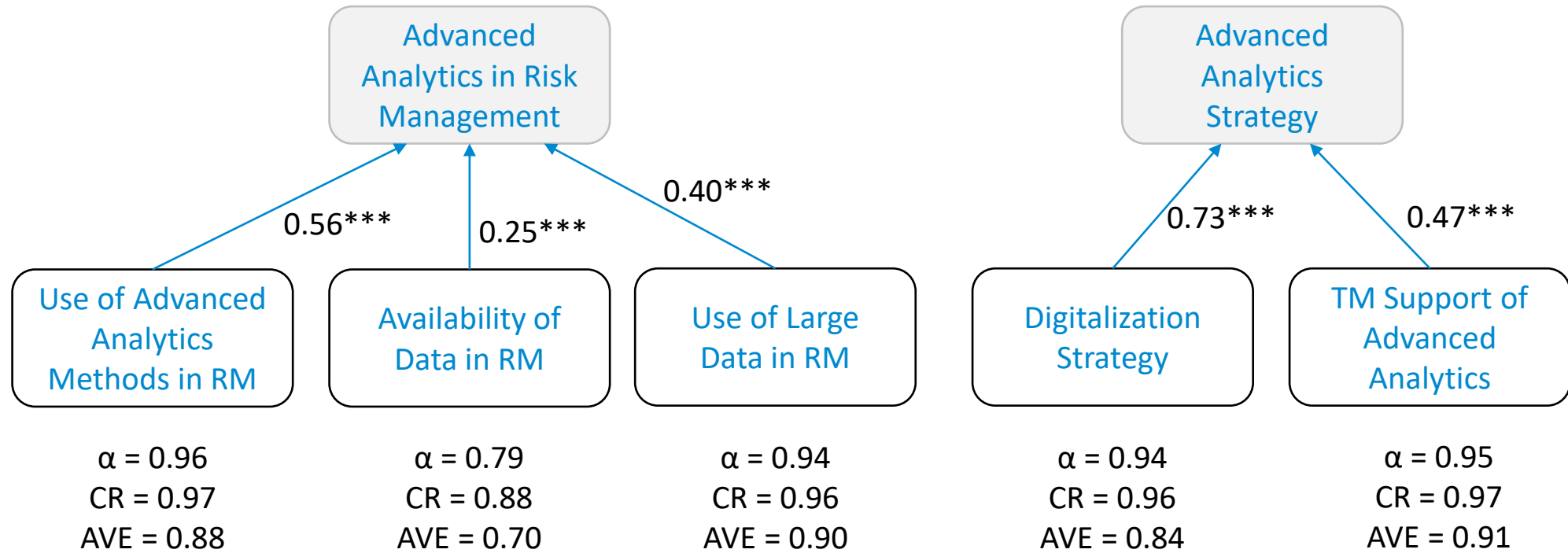
- Many organizations fail to benefit from advanced analytics due to the **lack of a clear vision and strategy** for advanced analytics (Fleming et al. 2018)
- The strategic role of top management in **alleviating the joint cost**:
 - **direction and strategic focus** to the output generated by advanced analytics in risk management (Grover et al. 2018) → *strategic alignment, reduction of information obesity*
 - **clear signal** that advanced analytics is a **top management priority** that is worthy of being heard in the strategy process (Tallon 2008) → *addressing algorithm aversion, management attention*

H1: Advanced analytics in risk management, strategy integration of risk management and advanced analytics strategy are complements with respect to adaptive capacity.

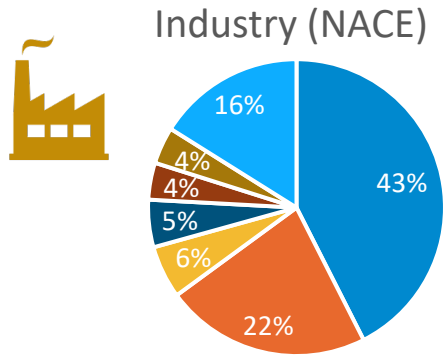
Data Collection



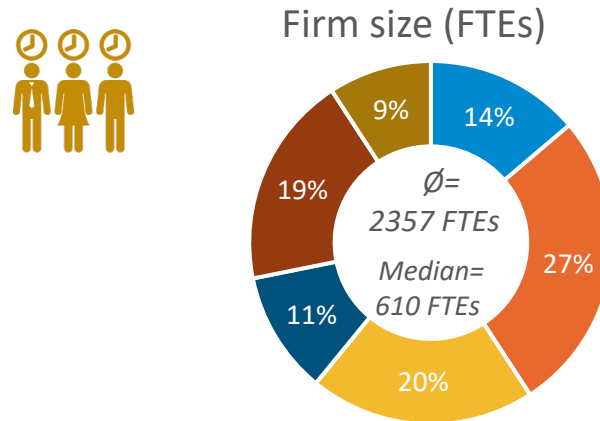
Variable Measurement



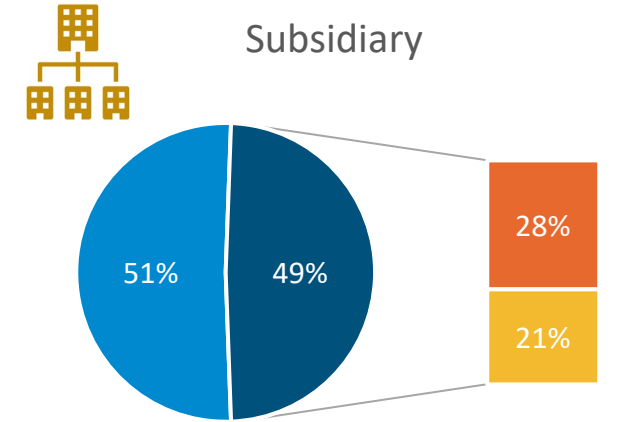
Sample



- Manufacturing
- Wholesale and retail trade; repair...
- Construction
- Human health and social work activities
- Transportation and storage
- Admin. & support service act-s
- Other



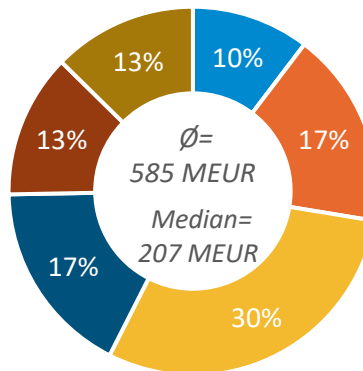
- <250 FTEs
- 250-499 FTEs
- 500-999 FTEs
- 1000-1499 FTEs
- 1500-4999 FTEs
- >5000 FTEs



- No
- Yes, foreign parent
- Yes, local parent



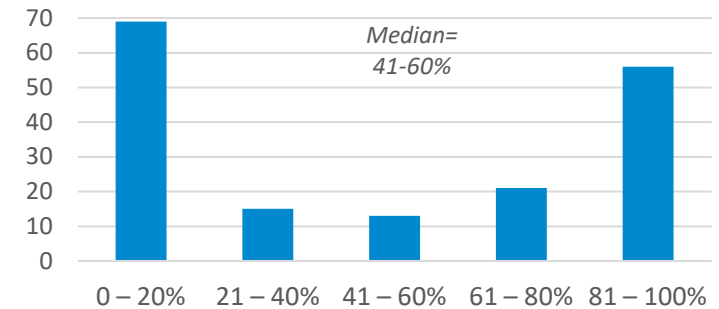
Firm size (OPREV)



- <50 MEUR
- 50-100 MEUR
- 100-250 MEUR
- 250-500 MEUR
- 500-1000 MEUR
- >1000 MEUR



Sales abroad



Research Design

- Payoff-function approach (Grabner & Moers, 2013)

- Regression specification for RQ:

$$ADCAP = \beta_0 + \beta_1 AA_RM + \beta_2 STRAT_IN + \beta_3 AA_STRAT + \beta_4 AA_RM * STRAT_IN + \beta_5 PROC_DIG + \beta_6 EXPLORATION + \beta_7 EXPLOITATION + \beta_{8-11} FOREIGN_SALES + \beta_{12} FIRM_SIZE + \beta_{13} IMP_COV_19 + \beta_{14} PEU + \beta_{15} TRADE + \beta_{16} CONSTRUCTION + \beta_{17} OTHER_INDUSTRIES + \varepsilon_{ADCAP}$$

- Regression specification for H1:

$$ADCAP = \beta_0 + \beta_1 AA_RM + \beta_2 STRAT_IN + \beta_3 AA_STRAT + \beta_4 AA_RM * STRAT_IN + \beta_5 AA_RM * AA_STRAT + \beta_6 STRAT_IN * AA_STRAT + \beta_7 AA_RM * STRAT_IN * AA_STRAT + \beta_8 PROC_DIG + \beta_9 EXPLORATION + \beta_{10} EXPLOITATION + \beta_{11-14} FOREIGN_SALES + \beta_{15} FIRM_SIZE + \beta_{16} IMP_COV_19 + \beta_{17} PEU + \beta_{18} TRADE + \beta_{19} CONSTRUCTION + \beta_{20} OTHER_INDUSTRIES + \varepsilon_{ADCAP}$$

- Variables involved in interaction terms **mean-centered**

- **Robustness checks**

- Including context control-practice interactions to make payoff function more robust
- Bootstrapped standard errors (2,000 repetitions) (Masschelein & Moers 2020)

Results

		<i>Model 1</i>	<i>Model 2</i>
		Adaptive Capacity	Adaptive Capacity
Intercept		1.739*	1.961**
		(0.939)	(0.950)
Advanced_Analytics_in_RM		0.110	0.026
		(0.110)	(0.121)
Strategy_Integration		-0.016	-0.086
		(0.089)	(0.094)
Advanced_Analytics_Strategy		0.037	0.010
		(0.113)	(0.116)
Advanced_Analytics_in_RM *	RQ	-0.207**	-0.242**
Strategy_Integration		(0.079)	(0.097)
Advanced_Analytics_in_RM *			0.025
Advanced_Analytics_Strategy			(0.117)
Strategy_Integration *			0.017
Advanced_Analytics_Strategy			(0.095)
Advanced_Analytics_in_RM *			0.170**
Strategy_Integration *	H1		(0.079)
Advanced_Analytics_Strategy			
<i>Control Variables</i>		<i>Yes</i>	<i>Yes</i>
R ²		0.3347	0.3669
N		174	174

Conclusion and Contributions

- Taking a **complementarity approach** (Grabner, & Moers, 2013):
 - We discuss the **benefits and costs** driven by the joint use of strategy integration of risk information and advanced analytics for risk management purposes regarding adaptive capacity
 - We show that an advanced analytics strategy helps **constrain the costs** associated with joint use of the two risk management choices
- Contribution to the literature on:
 - **Crisis management** and resilience (Williams et al. 2017, Jullens 2020, Van der Stede 2011, Hardy et al. 2020)
 - The link between **risk management and strategy** to create value (Braumann 2018, Viscelli et al. 2017, COSO, 2017, Frigo & Anderson 2011, Ittner & Michels 2017, Sax & Anderson 2019)
 - One of the first studies to tackle risk management and adaptive capacity in a context of **non-financial firms**

Thanks for your attention!