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# **Disclosed connectivity of the capitals, assurance (quality) and information asymmetry – An interaction analysis for the case of integrated reporting**

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# Motivation

## Problem 1: Isolated reports with disconnected information



## Solution: Integrated reporting (IR)



## Problem 2: Credibility risks

*“Assurance is an important tool [...] to raise the reliability of the report content. Investors [...] can better evaluate the quality and the correctness of the data.”* (Munich Airport, 2014)

*“Only assured [IR] will have a future.”* (Goicoechea et al., 2019)



# Research question and aim

## Research question:

*How are the **disclosed connectivity of the capitals, assurance (quality), and their interaction** associated with **information asymmetry** among capital market participants?*

## Research aim:

- Insights on **investors' perception** of assurance (quality) for integrated reports
- Insights on the **effectiveness of current assurance practice** for unstandardized integrated reports
- Analysis of the **importance of both disclosed connectivity of the capitals and assurance quality** for a decrease of information asymmetry

# Theoretical foundation

- **Voluntary disclosure theory** proposes that voluntary disclosures decrease information asymmetry if report users perceive disclosures as credible (Leuz & Verrecchia, 2000)
- **Credibility concerns** exist also for disclosures within integrated reports (Goicoechea et al., 2019; Reimsbach et al., 2018)
- Companies are **free in the choice** of assurance providers and can **adjust the assurance process** according to their cost-benefit considerations
- Assurance standards used for the assurance of sustainability reports are also applied for IR → **ISEA3000 and AA1000AS** (Ackers & Eccles, 2015; Stawinoga & Velte, 2017)
- Based on **DeAngelo's (1981) definition of audit quality**, we define assurance quality as the probability that the assurance provider
  - (i) **discovers** irregularities regarding the information disclosed in the integrated report and
  - (ii) **reveals** these irregularities in the assurance statement

# What do we already know?

- Literature revealed that IR has **positive capital markets effects** (e.g., Zhou et al., 2017; Barth et al., 2017)
- Users of assurance statements are confronted with **substantial heterogeneity of assurance quality** for integrated reports (Dumitru & Guse, 2016; Stawinoga & Velte, 2017)
- Most of **IR assurance studies are conceptual** and deal with the challenges of developing appropriate assurance processes
- Empirical IR research on assurance quality is **mostly descriptive** (e.g., Dumitru & Guse, 2016)
- Insights on the **economic consequences of assurance (quality) for IR are limited** to experiments (e.g., Reimsbach et al., 2018)
- The **interaction of the disclosed connectivity of the capitals and assurance (quality)** to decrease information asymmetry has been neglected



# Data collection

## Assurance statements:

- **Manual content analysis** of **176 voluntary assurance statements** included in 269 integrated reports of the years 2013 to 2015
- **Coding categories for assurance quality** (score from 0 to 24) are derived in analogy to O'Dwyer and Owen (2005)/Perego and Kolk (2012) based on assurance standards AA1000AS and ISEA3000 (revised)

## Integrated reports:

- **Manual content analysis** of the **269 integrated reports** themselves regarding the disclosed connectivity of the capitals
- **Disclosed connectivity of the capitals** (score from 1 to 6) is measured in line with Grassmann et al. (2019) to capture this distinguishing feature of integrated reports

## Further data:

- From Thomson Reuters Datastream, Asset4, LexisNexis and GRI database



# Sample selection process

Item	2013	2014	2015	Total
<i>Initial Sample (Forbes Global 2000)</i>	2,000	2,000	2,000	6,000
Thereof integrated reports	85	89	100	274
Exclusion of non-English reports	3	2	0	5
<i>Final number of integrated reports</i>	82	87	100	269
<b>Thereof assured integrated reports</b>	<b>52</b>	<b>58</b>	<b>66</b>	<b>176</b>

- Integrated reports identified through “**GRI Sustainability Disclosure Database**” and “**IR Examples Database**” (following e.g., García-Sánchez et al., 2013; Sierra-García et al., 2015)



# Regression models

## Model 1: Assurance and information asymmetry

$$\begin{aligned} \ln(\text{Spread}) = & \beta_0 + \beta_1 \text{ConnectSc} + \beta_2 \text{As} + \beta_3 \ln(\text{Tover}) + \beta_4 \ln(\text{Vola}) \\ & + \beta_5 \ln(\text{Mv}) + \beta_6 \ln(\text{Freefl}) + \beta_7 \text{FinAud} + \beta_8 \text{NonfinSc} \\ & + \beta_9 \text{Auditcom} + \beta_{10} \text{GRI} + \beta_{11} \text{News} + \beta_{12_i} \sum_{i=1}^9 \text{Ind}_i \\ & + \beta_{13_i} \sum_{i=1}^5 \text{Cont}_i + \beta_{14} \text{Year2014} + \beta_{15} \text{Year2015} + \varepsilon \end{aligned}$$

## Model 2: Assurance quality and information asymmetry

$$\begin{aligned} \ln(\text{Spread}) = & \beta_0 + \beta_1 \text{ConnectSc} + \beta_2 \text{AsQual} + \beta_3 \ln(\text{Tover}) \\ & + \beta_4 \ln(\text{Vola}) + \beta_5 \ln(\text{Mv}) + \beta_6 \ln(\text{Freefl}) + \beta_7 \text{FinAud} \\ & + \beta_8 \text{NonfinSc} + \beta_9 \text{Auditcom} + \beta_{10} \text{GRI} + \beta_{11} \text{News} \\ & + \beta_{12_i} \sum_{i=1}^9 \text{Ind}_i + \beta_{13_i} \sum_{i=1}^5 \text{Cont}_i \\ & + \beta_{14} \text{Year2014} + \beta_{15} \text{Year2015} + \varepsilon \end{aligned}$$





# Regression models

**Model 3:** Disclosed connectivity of the capitals, assurance quality and information asymmetry

$$\begin{aligned}
 \ln(\text{Spread}) = & \beta_0 + \beta_1 \text{ConnectSc} + \beta_2 \text{AsQual} + \beta_3 \text{ConnectSc} * \text{AsQual} \\
 & + \beta_4 \ln(\text{Tover}) + \beta_5 \ln(\text{Vola}) + \beta_6 \ln(\text{Mv}) + \beta_7 \ln(\text{Freefl}) \\
 & + \beta_8 \text{FinAud} + \beta_9 \text{NonfinSc} + \beta_{10} \text{Auditcom} + \beta_{11} \text{GRI} \\
 & + \beta_{12} \text{News} + \beta_{13_i} \sum_{i=1}^9 \text{Ind}_i + \beta_{14_i} \sum_{i=1}^5 \text{Cont}_i \\
 & + \beta_{15} \text{Year2014} + \beta_{16} \text{Year2015} + \varepsilon
 \end{aligned}$$

# Regression results

- Voluntary assurance statements are able to **increase the credibility** of integrated reports
- Assurance quality **does not show** an association with information asymmetry
- Combining a high disclosed connectivity of the capitals and a high assurance quality allows for a **significant decrease of information asymmetry**

Hypothesis	Variable	Exp. sign	Model 1 Dependent variable: ln(Spread)		Model 2 Dependent variable: ln(Spread)		Model 3 Dependent variable: ln(Spread)	
			Coefficient	t-statistic	Coefficient	t-statistic	Coefficient	t-statistic
	<i>ConnectSc</i>	(-)	-0.346	-2.12 **	-0.356	-2.15 **	0.025	0.12
<i>H1</i>	<i>As</i>	(-)	-0.291	-1.99 **	-	-	-	-
<i>H2</i>	<i>AsQual</i>	(-)	-	-	-0.011	-1.33	0.116	2.19 **
<i>H3</i>	<i>ConnectSc*AsQual</i>	(-)	-	-	-	-	-0.036	-2.46 **
	<i>ln(Tover)</i>	(-)	-0.174	-4.74 ***	-0.176	-4.82 ***	-0.178	-4.88 ***
	<i>ln(Vola)</i>	(+)	0.240	1.09	0.265	1.22	0.279	1.26
	<i>ln(Mv)</i>	(-)	-0.181	-2.12 **	-0.179	-2.08 **	-0.183	-2.16 **
	<i>ln(Freefl)</i>	(-)	-0.386	-2.07 **	-0.378	-2.01 **	-0.368	-1.96 *
	<i>FinAud</i>	(-)	-0.171	-1.28	-0.159	-1.19	-0.141	-1.06
	<i>NonfinSc</i>	(-)	0.004	0.95	0.004	0.83	0.003	0.73
	<i>Auditcom</i>	(-)	0.111	0.50	0.091	0.40	0.054	0.24
	<i>GRI</i>	(-)	-0.066	-0.37	-0.102	-0.56	-0.122	-0.68
	<i>News</i>	(-)	0.000	0.23	0.000	0.21	0.000	0.21
	<i>Industry controls</i>		Yes		Yes		Yes	
	<i>Continent controls</i>		Yes		Yes		Yes	
	<i>Year2014</i>	(?)	-0.010	-0.09	-0.015	-0.13	-0.042	-0.36
	<i>Year2015</i>	(?)	0.193	1.21	0.189	1.17	0.185	1.16
	<i>(Intercept)</i>	(?)	1.833	0.91	1.947	0.96	0.849	0.42
Observations			256		256		256	
R <sup>2</sup>			0.3388		0.3313		0.3469	
Adjusted R <sup>2</sup>			0.2604		0.2521		0.2664	
F-statistic			7.36***		7.14***		7.45***	

# Combined effects of disclosed connectivity of the capitals and assurance quality

Assurance quality	Disclosed connectivity of the capitals	Low	High
	Low	<p>Increase of information asymmetry due to missing disclosed connectivity of the capitals and assurance quality.</p> <p><b>(combined effect: +0.025)</b></p>	<p>Disclosed connectivity of the capitals does not outweigh missing assurance quality.</p> <p><b>(combined effect: +0.150)</b></p>
High	<p>Assurance quality does not outweigh missing disclosed connectivity of the capitals.</p> <p><b>(combined effect: +1.945)</b></p>	<p>Combining assurance quality and disclosed connectivity of the capitals allows for the highest decrease of information asymmetry.</p> <p><b>(combined effect: -2.250)</b></p>	

# Additional/robustness analyses

- Development of an IR-specific assurance quality score
- Exclusion of first-time adopters of IR
- Exclusion of South African observations
- Exclusion of financial sector observations
- Endogeneity test on the decision to engage in non-financial assurance
- Panel regression analysis

# Implications

## Report preparers and standard setters

- Disclosing an integrated report without considering assurance quality **endangers improvements** of the information environment for investors
- Costs of disclosure and assurance of integrated reports are **solely outweighed by combining** high assurance quality and high disclosed connectivity of the capitals
- External assurance **serves as a governance mechanism** enabling the increase of credibility of integrated reports

## Assurance providers

- **Emphasize descriptions of assurance characteristics** enabling assurance quality for investors

**Thank you!**  
**Questions and comments**  
**are very welcome!**

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